



ONE BELT - ONE ROAD 一帶一路

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unicase

ONE BELT ONE ROAD — 带 — 路

New Silk Road –
One Belt One Road
新丝绸之路 (一带一路)

BRI agreements

130 countries
have signed
the
agreement

已有130多个国家
及国际组织同中国
签署了“一带一路”
合作协议

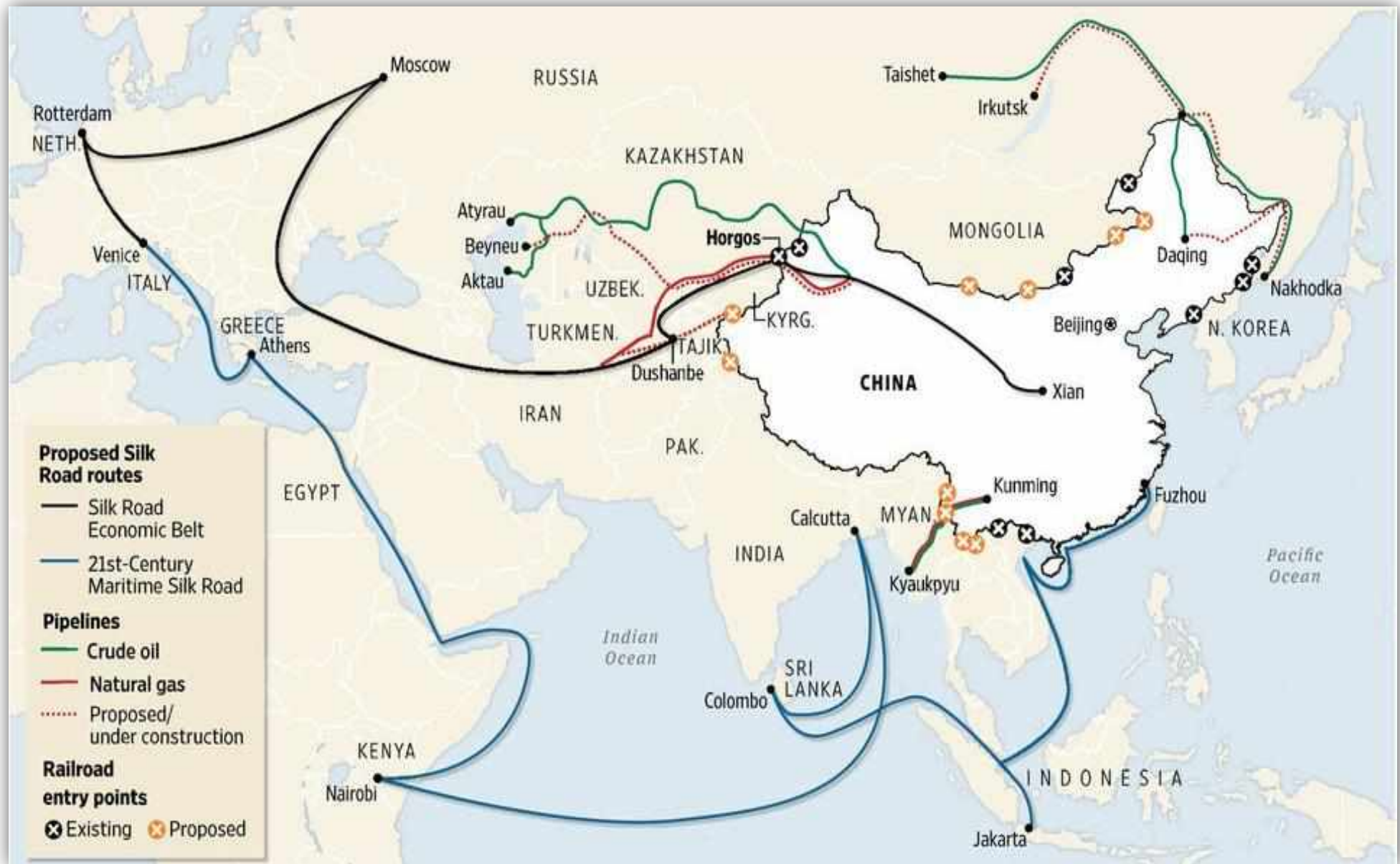
Morgan Stanley forecasts

The BRI budget
could reach up
to \$1.2–1.3
trillion by 2027

摩根士丹利预测，
到2027年，一带
一路预算可能达到
1.2-1.3万亿美元。

NEW SILK ROAD ROUTES

新丝绸之路路线



COUNTRIES THAT HAVE ALREADY SIGNED BRI AGREEMENTS

已经签署“一带一路”协议的国家



A RELATIVE AFAR IS LESS USE THAN A CLOSE NEIGHBOR

远亲不如近邻

In 2013 Kazakhstan became one of the first nations to support the BRI

2013年，哈萨克斯坦成为首批支持“一带一路”倡议的国家之一

Chinese president Xi Jinping chose the capital of Kazakhstan to announce such a significant initiative

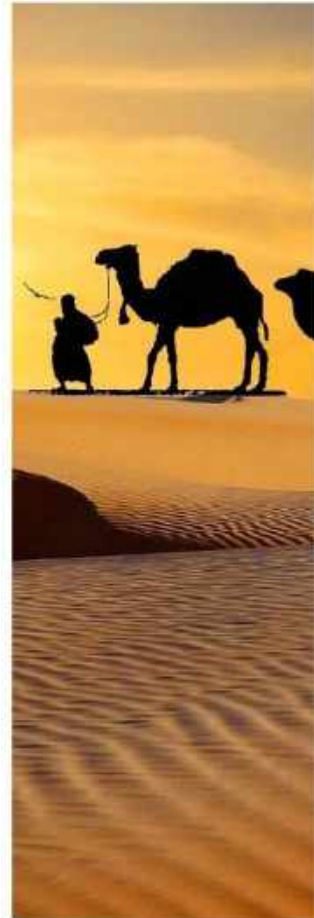
中国国家主席习近平选择哈萨克斯坦首都宣布这一重大举措

Nursultan Nazarbayev has adopted a national program “Nurly Zhol”

努尔苏丹·纳扎尔巴耶夫通过了一项国家计划“Nurly Zhol”

Kazakhstan has adopted the role of the trade and infrastructure hub for the entire Central Asia

哈萨克斯坦已成为整个中亚贸易和基础设施枢纽的角色



KAZAKHSTAN AS THE BRI HUB

哈萨克斯坦枢纽

- \$ 30 billion of investments in the development of infrastructure, transport and logistics
- 3,000 kilometers of national railways and 15,000 kilometers of highways have been modernised
- Intercontinental highway “Western Europe – Western China”
- 在基础设施，运输和物流发展方面的投资为300亿美元
- 3,000公里的国家铁路和15,000公里的公路已经现代化
- 州际公路“西欧-中国西部”
- The dry port “Khorgos”
- 55 joint Kazakh-Chinese projects worth \$ 27.6 billion
- Astana International Financial Center (AIFC)
- The sea ports of Aktau and Kuryk handle 6.5 million tons of transit cargo and more than 15,000 containers
- 陆港“霍尔果斯”
- 哈中合作项目55个，总价值276亿美元
- 阿斯塔纳国际金融中心（AIFC）
- 阿克套（Aktau）和库里克（Kuryk）的海港处理650万吨过境货物和15,000多个集装箱

ASTANA INTERNATIONAL FINANCIAL CENTER 阿斯塔纳国际金融中心

545 registered companies

545公司

AIFC jurisdiction is based on the principles, norms and precedents of the law of England and Wales

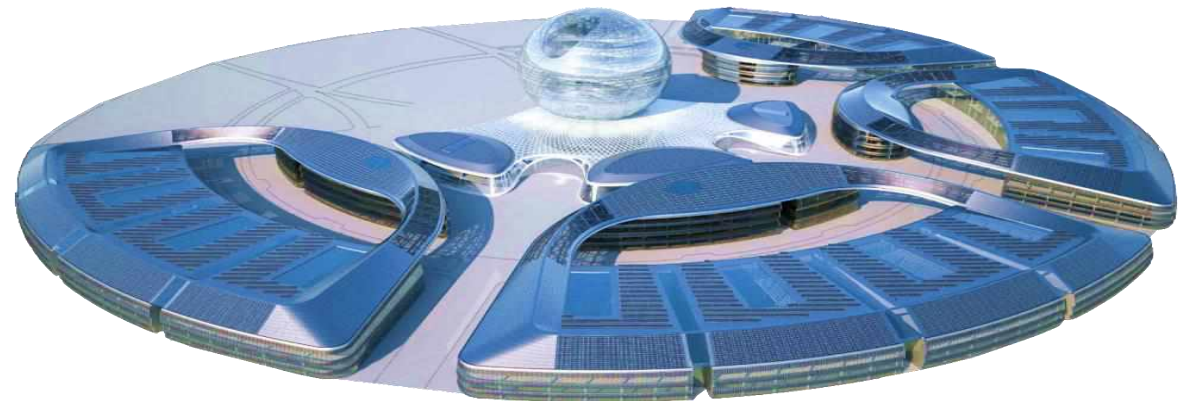
管辖权是英格兰的法律

The Astana Financial Services Authority
阿斯塔纳金融服务局

Fintech
金融科技

Innovative Trading Infrastructure –
Astana International Exchange

创新的交易基础设施 – 阿斯塔纳国际交易所



NURLY ZHOL DEVELOPMENT STRATEGY

"NURLY ZHOL" 发展战略

Funding is 6 trillion 598 billion tenge = \$ 16 billion

资金为6万亿5980亿坚戈=160亿美元

Reconstruction of 10,000 km and repair of 11,000 km of the republican road network

共和道路网的10,000公里的重建和11,000公里的维修

Repair of 27,000 km of the local road network

修复27,000公里的当地公路网

Nurly Zhol & BRI's Harmony

和谐





BRI & BUSINESS IN KAZAKHSTAN

哈萨克斯坦的“一带一路”与商业

Chinese and international companies need:

- to develop trust and partnership with local businessmen and organisations
- to cultivate legal and regulatory expertise
- to comprehend all the risks

中国和国际公司需要：

- 与当地商人和组织建立信任和伙伴关系
- 培养法律和法规专业知识
- 理解所有风险



MS SANIYA PERZADAYEVA
MANAGING PARTNER |

Saniya Perzadayeva is a Managing partner at Unicase Law Firm. Saniya is a recognised expert in such practices as Infrastructure and PPP, Project finance and construction, Energy and Renewables. Saniya advises on various legal issues, in particular on corporate and commercial matters, energy, real estate, infrastructure and public-private partnerships.

Saniya has over 16 years of experience in the legal sphere. She provides consulting services to investment banks on syndication of commercial tranches for financing of different social and

commercial projects, drafts Kazakhstan security documents for project-finance and advises international companies on investment regime and guarantees provided to investors under Kazakhstan laws.

For several years Ms Perzadayeva has been mentioned by the leading international legal directories including Chambers Global, The Legal 500, IFLR 1000 and Asialaw Profiles as a leading expert in practices such as Corporate law and M&A, Project Finance and securities. Prior to founding Unicase law firm, Saniya worked as a member of major international law firms such as Coudert Brothers, Denton Wilde Sapte, Macleod Dixon, KPMG, GRATA.



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